



Agenda

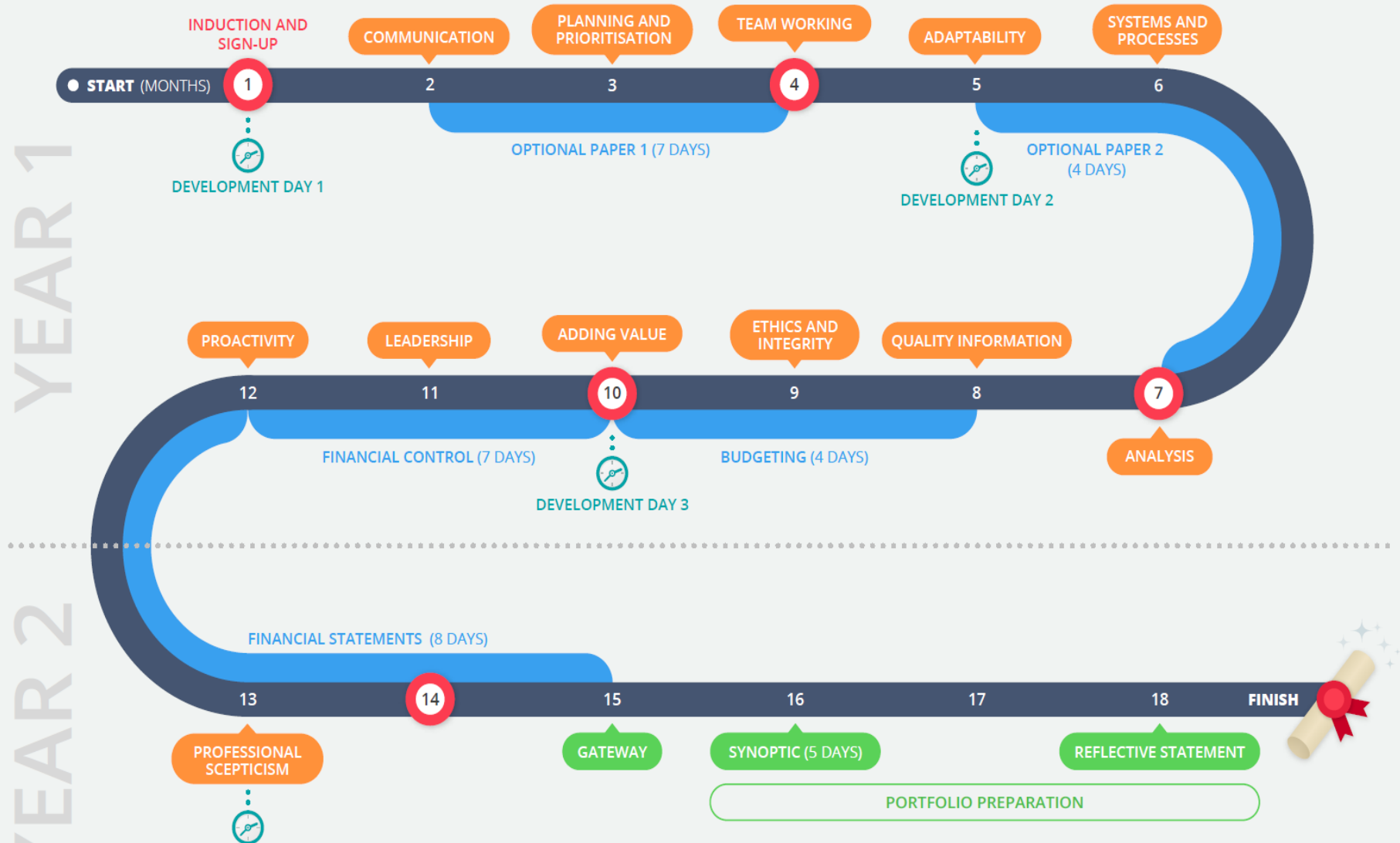
- **Background to Kaplan**
- **Our OFSTED visit – July 2018**
- **Key Lessons Learned**
- **Our reflections - for other providers**
- **Q&A**

Background to Kaplan

- Delivering Accountancy Apprenticeships 18 years +
- Largest provider of Accountancy Apprenticeships
- Lead role in developing >10 Trailblazer standards
- Chair of AELP's Financial Services Sector Forum
- Clients: Large Corporates, 'Big 4' Accountancy practices, SMEs
- Winner of AAT provider of year '14, '15, '16 etc
- 2 Previous Inspections – both 'Good'
- QAA L6/7 inspection in prior month with 'no issues'
- Above average success rates and no Safeguarding issues
- Well sorted 'dual – system' of learning tracks ..

AAT PROFESSIONAL ACCOUNTING TECHNICIAN EXAMPLE MILESTONE MAP

- TECHNICAL QUALIFICATION
- DEVELOPMENT DAY WORKSHOP
- SKILLS ONLINE FOCUS SESSION
- TALENT COACH CHECK-IN
- END POINT ASSESSMENT



Philosophical questions

If a learner gains competence, even a promotion and a pay rise because of what you teach them – but then doesn't complete their

Apprenticeship....

Is this a successful outcome?

If you design a fully complaint programme for an employer before recruiting and the employer is delighted with it...

Why might Ofsted not like it?

Key areas where we 'Required Improvement'



**Focus on the individual
Oftsed don't do employer led..**



Initial Assessment



**Continual measurement
Outstanding Teaching & learning (& EPA results)
aren't enough**



**Early planning for
Merits/Distinctions**

Reflections for fellow providers

- Timing is key – legacy programmes vs new programmes
- Ofsted only want to see Ofsted data – but need the context
- ‘Behind the curve’ in a few areas...although we couldn’t fault their intentions
- They like a ‘mission’ – just not a commercial one!
- Good Governance will be a key focus – even if you have no governors,,
- Skills and Behaviours monitoring – demonstrate progress in each area, all the time – even if not assessed until EPA
- Delighted Employers doesn’t count for much...
- We need to share experiences – Standards still very new so us working together (and with OFSTED) to determine how we are judged on them is important

Thank you

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