# **Corporations**

#### • Master Lock Company – Oak Creek, WI

Master Lock produces and sells padlocks, combination locks, and other security products.

Master Lock purchases the following goods and services: IT services, advertising services, facilities maintenance, construction services, landscaping, financial services, laundry services, industrial gas, equipment maintenance, hand tools, environmental services, courier service and consulting services, among many others.

#### • Michels Corporation – Brownsville, WI

Michels is an industry-leading utility contractor offering Pipeline Construction, Horizontal Directional Drilling, Transmission, Substation and Distribution Construction, Cured-in Place Pipe, Direct Pipe, Fiber Optic Networks, Rail Plowing, Heavy Civil Work, Deep Foundations, Tunneling, Paving, Dewatering, Custom Crushing and Road Building.

#### • Oshkosh Corporation – Oshkosh, WI

Oshkosh Corporation is a leading designer, manufacturer and marketer of a broad range of access equipment; commercial, fire and emergency, military and specialty vehicles and vehicle bodies. Oshkosh Corporation manufactures, distributes and services products under the brands of Oshkosh<sup>®</sup>, JLG<sup>®</sup>, Pierce<sup>®</sup>, McNeilus<sup>®</sup>, Jerr-Dan<sup>®</sup>, Frontline<sup>™</sup>, CON-E-CO<sup>®</sup>, London<sup>®</sup> and IMT<sup>®</sup>.

#### • Runzheimer International – Waterford, WI

Runzheimer provides a comprehensive range of employee mobility services relating to business vehicles, employee relocation, and business travel management. They serve 60% of the Fortune 500, many middle-market companies, and some of the most prestigious U.S. and provincial government agencies. They are interested in meeting with companies that can provide survey research, data collection, and data entry.

#### • DRS Power & Control Technologies – Milwaukee, WI

DRS Power & Control Technologies is a US-based defense contractor. DRS Technologies is a leading supplier of integrated products, services, and support to military forces, intelligence agencies, and prime contractors worldwide. Focused on defense technology, DRS develops, manufactures, and supports a broad range of systems for mission critical and military sustainment requirements, as well as homeland security. DRS is looking for businesses that provide fabricated metal, circuit boards, transformers, capacitors, heat sinks, heat exchangers, bus bars, common electronic components, manufactured electronic assemblies, etc.

#### • Snap-On Incorporated – Kenosha, WI

Snap-on Incorporated is a leading global innovator, manufacturer and marketer of tools, equipment, diagnostics, repair information and systems solutions for professional users

performing critical tasks. Products and services include hand and power tools, tool storage, diagnostics software, information and management systems, shop equipment and other solutions for vehicle dealerships and repair centers, as well as for customers in industries, including aviation and aerospace, agriculture, construction, government and military, mining, natural resources, power generation and technical education. Founded in 1920, Snap-on is a \$3.3 billion, S&P 500 Company, headquartered in Kenosha, Wisconsin.

Snap-on is seeking small, disadvantaged, veteran, HUBzone, minority and women-owned businesses that provide quality products and services at competitive prices.

## • J. P. Cullen – Janesville, WI

JP Cullen is a \$400 million full-service pre-construction and construction company with 600 employees, managing projects from \$1,000 to over \$80 million in size – from new construction (office buildings, university buildings, residence halls) to additions and renovations (healthcare facilities, K-12 schools, industrial plants) to specialized work (e.g. steel erection, masonry, carpentry, historical restoration, equipment installation). Their corporate headquarters is located in Janesville, Wisconsin. They have a Milwaukee office in Brookfield, Wisconsin and an office in Madison, Wisconsin.

## • Spacesaver Corporation – Fort Atkinson, WI

Spacesaver Corporation is the innovator in storage – from high-density mobile storage, to secure storage for government and public safety, to new ideas that can streamline business and healthcare operations. Spacesaver part of KI an employee owned company headquartered in Green Bay, WI.

## • Woodward – Rockford, IL

Woodward integrates leading-edge technologies into fuel, combustion, fluid, actuation, and electronic control systems for the aerospace and energy markets. Their growth is driven by the increasing demand for fuel-efficient, low-emission, and high-performance energy management. Woodward designs and manufactures control system solutions and components for the aerospace and energy markets. They have over 30 offices in 14 countries with over 7,000 members. In fiscal year 2014 their total sales topped \$2 Billion. Woodward has a substantial amount of proto-type work being done supporting both markets. Because of the high level of sophistication of the product that they make, Woodward requires AS or ISO Certification; machining, motors, servo, electronic components, etc.

### • Marquette University – Milwaukee, WI

Marquette University Purchasing Department provides an initial point of contact and ongoing relationship manager for all supplier purchases and contracts, and provides the programs and mechanisms to add value to their internal customers. Marquette University is committed to stewarding its assets well and assisting emerging businesses, particularly those that draw women and ethnic minorities into the economic life of the community. Marquette is interested in businesses that provide cleaning services, construction services, and suppliers of educational materials.

#### • Astronautics Corporation of America – Milwaukee, WI

Astronautics Corporation of America is a global leader in the design and manufacture of avionics equipment and systems for commercial and military aerospace. Their key product areas include electronic primary flight displays, engine displays, mission computers, electronic flight bags and certified servers for airborne applications. They provide system integration and custom software for critical applications. Astronautics Corporation is looking for businesses that provide mechanical hardware, custom mechanical fabrications, and electronics.