



2011 NCDM CONFERENCE

December 12 – 14, 2011

Las Vegas, NV

EXHIBITOR SPACE APPLICATION

Important – please print all information clearly.

DMA Member? ☐ Yes ☐ No DMA Customer

ID#* _____

* If you do not know your DMA customer ID number, please contact
DMA Customer Service at 212.790.1500

Exhibitor Information

Address for Exhibit Contact (to receive exhibits information)

Company Name _____

Company Contact _____

Job Title _____

Mailing Address _____

City _____ State _____ Postal Code _____ Country _____

Telephone _____ Extension _____ Fax _____

Email _____ Website _____

PR Contact _____

Phone _____ Email _____

Preference in booth location:

If your choices are not available at time of selection, show management will assign best available space. Keep in mind the chances of obtaining one of your choices increases if you spread your selections throughout the hall.

1st _____

2nd _____

3rd _____

4th _____

5th _____

6th _____

Important — To help us in assigning the locations for the exhibit booths, please list below the names of competitors you do or do not wish to be near. This is critical information for booth assignment.

I do not wish to be near: _____

I do wish to be near: _____

Payment:

Booth Price: Per square foot

☐ \$31.95 DMA Members ☐ \$36.95 Non-Members

Includes per 10'x10' booth:

- 3 complimentary registrations
- 2 additional registrations at 50% off the regular conference fee.
Maximum: 5 registrations per 10'x10' booth.

Booth size required: _____ x _____ or total square feet: _____

Total Cost: _____ sq. ft. x per sq. ft. charge of \$ _____ = \$ _____

Total amount enclosed \$ _____

*Note: 25% of total space cost is non-refundable. Please refer to Terms and Conditions for complete cancellation and refund policy.

Please check choice of payment: ☐ American Express ☐ Visa

☐ Discover Card ☐ MasterCard ☐ Check

Account number _____

Expiration date _____

Name (as it appears on card) _____

Company name (if corporate card) _____

Signature _____

I have read the Exhibitor Terms & Conditions and agree to abide by them.

Signature _____

Date _____

I give you permission to fax me information on DMA events and products.

Signature _____

Date _____

Mail to: Gaye Dullaghan

Sr. Manager, Exhibit Operations

DMA

1615 L Street, NW, Suite 1100

Washington, DC 20036

Phone: 202.861.2469

Fax: 202.955.0056

For DMA Show Management Use Only

Date Received _____

Check Number _____

Amount _____

Total Cost Priority Points _____

Booth(s) Assigned _____

Terms and Conditions

EXHIBIT SPACE RENTAL AGREEMENT:

The exhibit space rental agreement and these rules and regulations, and any other rules and regulations adopted by DMA, shall constitute the agreement between DMA and DMA exhibitor and is hereinafter referred to as the application and/or agreement. Submission of an exhibit space rental agreement and/or payment for exhibit space does not guarantee that the exhibit space will be assigned.

EXHIBITOR REPRESENTATIVE:

The signer of the exhibit space agreement shall be the official representative of the exhibiting company and shall have the authority to act on behalf of the exhibitor in all matters relating to DMA.

APPLICATIONS AND FEES:

Applications for exhibit space shall be subject to the approval of DMA. DMA reserves the right to reject applications for space with or without cause if it is in the best judgment of DMA exhibition. Payment in full must accompany the application to reserve space. Note: 25% of the total exhibit space cost is non-refundable.

CANCELLATIONS:

Cancellation requests must be sent in writing to the attention of DMA Exhibits. Note: 25% of the total exhibit space cost is non-refundable. If cancellation notice is received prior to close of business October 12, 2011, the cost of exhibit space will be refunded, less 25%. There are no refunds after October 12, 2011.

SPACE ASSIGNMENTS:

Space assignments shall be indicated on the exhibit space rental agreement as approved by DMA. Exhibit space will be assigned on a first-come, first-served basis, based on the date of receipt of application and required payment. DMA reserves the right to rearrange exhibitors or to adjust the floor plan to accommodate the best interests of the Exhibition. The floor plan maintained by DMA shall be the official floor plan. Changes may occur at any time, including prior to the space assignment, to accommodate show needs.

SUBLETTING SPACE:

No exhibitor shall assign, sublet, or apportion the whole or any part of the space assigned, or have representatives, products, or materials from companies other than its own in the said exhibit without written consent of DMA.

ADMISSION REGULATIONS:

Admission to the exhibition will be official DMA registration badges only. Badges must be worn at all times, including during set-up and tear-down.

MINORS AND CHILDREN

Persons under 18 years of age will not be permitted in the exhibit area.

INSTALLATION OF DISPLAYS:

(a) All displays must be completely arranged for viewing by 2:00 p.m. on Monday, December 12. (b) If erection of any exhibit has not started by 2:00 p.m. on Monday, December 12, and no arrangements for set-up have been made, DMA shall have the authority to order the exhibit to

be erected and the exhibitor will be billed for, and agree to pay for, all charges incurred. DMA shall not be liable for any damages that may occur during this exhibit set-up. (c) Any space not claimed and occupied by 2:00 p.m. on Monday, December 12, for which no special arrangements have been made, may be resold or reassigned by DMA without obligation on the part of DMA for any refund.

REMOVAL OF DISPLAYS:

(a) The exhibitor shall not dismantle its display or begin tear-down prior to the stated close of the show. Exhibits are to remain open until after the conclusion of the last exhibit period as specified in the official program. Exhibitors agree that premature tear-down detracts from the overall merit of the show. (b) The deadline for clearance of all materials is 8:00 p.m. on Wednesday, December 14. It is the sole responsibility of each exhibitor to have materials packed, identified, and cleared for shipment by such designated time. (c) The Association reserves the right with no liability whatsoever for damage, spoilage, or loss, to dismantle, dispose of, store, and clear from the premises any display material, goods, property, or merchandise of an exhibitor who has failed to comply with the above requirements, or to order such to be done at the sole expense of the exhibitor.

SPACE PROVISIONS AND REGULATIONS:

Each 10'x10' booth will be framed with eight-foot (8') backwall drape and 36" high side rail drape. Additionally, a Standard Booth Sign measuring 7" x 44" displaying your company name and booth number will be provided at no charge. Exhibitors shall confine their activities to the exhibit space granted pursuant to the exhibit space rental agreement. No bolts, screws, hooks, or nails shall be driven into, or otherwise attached to, the walls, pillars, or floor of the exhibit areas. In addition, no decals or other adhesive materials shall be applied or affixed to the walls, pillars, or floor of the exhibit areas.

Exhibitors shall not post any sign of any description except within the confines of the exhibit space assigned.

Every exhibit must be staffed and operational during scheduled events in the exhibit hall.

Exhibitors shall confine their activities to the exhibit space granted pursuant to the exhibit space rental agreement.

All inline exhibits must be confined to a maximum height of 8' and perimeter exhibits must be confined to a maximum height of 12'. The front half of the side wall must contain at least 50% open area to permit side viewing through the booth.

Island exhibits are permitted a maximum height of 16'. Because an island exhibit is automatically separated by the width of an aisle from all neighboring exhibits, full use of the floor space is permitted, without any other restrictions.

Hanging signs are permitted with island exhibits only. Hanging signs must be finished on all sides. Exhibitors must receive written permission from DMA to include hanging signs as part of their display.

OPERATION AND CONDUCT:

Exhibitors are not allowed to obstruct the view or adversely affect displays of other exhibitors. Attendants, models, or robots are subject to the approval of the Association, and must confine their activities to the exhibit space occupied by the exhibitor. Exhibitor personnel may not enter the exhibit space of another exhibitor without permission from that exhibitor, and at no time may enter an exhibit space which is not staffed, except their own.

Dollies, carts, and other such devices are not permitted on the exhibit floor during exhibit hours without the written consent of DMA.

Exhibitors are responsible for all damages to property caused by themselves or their personnel. Should such damage occur, the exhibitor is liable to the owner of the damaged property.

Exhibitors shall not, without the written consent of the DMA, distribute or permit the distribution of any advertising material, literature, souvenir items, or promotional materials in or about the exhibit areas except from its own allotted space.

The Association reserves the right to restrict displays which would constitute a violation of this contract, because of noise, methods of operation, materials, or for any reason, become objectionable, and to prohibit or remove any displays, which in the opinion of the Association detract from the general character or appearance of the Exhibition.

The serving or distribution of alcoholic beverages by exhibitors in any part of the Exhibit Hall is forbidden, unless otherwise approved by Association.

Photography and videotaping are prohibited without the written permission of DMA. DMA is the final authority on all matters relating to operation and conduct.

FIRE REGULATIONS:

Exhibitors must conform to all standard fire codes of the host city, Las Vegas, NV. Exhibitors shall not allow the display to block the view of, or impede access to, fire alarm boxes, fire hose cabinets, fire extinguishers, or other safety equipment. All wiring, electrical equipment, and booth decorations must comply with said regulations.

AUDIO VISUAL & SOUND PRODUCING APPARATUS:

Video equipment, movie or slide projectors, tape recorders, or other sound equipment must be self-contained and fireproof.

The sound must be kept at a volume not to exceed that of normal conversation, or 80 decibels. Such equipment must not interfere with neighboring exhibitors and must not exceed the height limitations of the exhibit space. The film must be devoted exclusively to the business of the exhibitor.

DMA will not be responsible for obtaining any audio/visual equipment. No exhibitor shall show any goods or apparatus in operation if the same are noisy or objectionable to surrounding exhibitors or DMA staff.

VERBAL AGREEMENTS:

DMA will not be bound to any verbal agreements, representations, or statements between DMA, exhibitors, or any supplier. DMA staff, unless confirmed in writing, will not be bound to any verbal agreements.

SECURITY:

Management will provide the services of a reputable protective agency during "closed" hours, and exhibitor agrees that the provision of such services constitutes adequate discharge of all obligations of the management to supervise and protect exhibitor's property within the Exhibition. Exhibitors may furnish additional guards at their own cost and expense, only with prior approval by Management.

LIABILITY AND INSURANCE:

(a) Every reasonable precaution will be taken by DMA to protect property during installation, show period, and removal. However, neither the Sponsor of the Exhibition, the Association, service contractors, building or grounds officials, nor any officers, staff members, or directors of any of the same, are responsible for the safety of the property of exhibitors from theft or damages by fire, accident, vandalism, or other causes. Watchmen will be on the premises as required. (b) All property of the exhibitor will remain under his custody and control in transit to, from, and within the confines of the exhibit hall, subject to the rules and regulations of the Exhibition. Exhibitors are advised to carry appropriate insurance to cover display materials against damage and loss, and public liability insurance against injury to the person and property of others.

UNION LABOR

Exhibitors will employ only union labor, as made available by official contractors, in the installation and dismantling of their exhibits, and in their operation when required by union agreements. An exhibitor planning to build special displays should employ union display companies in their fabrications, and carpentry and electrical work in such displays must bear union labels.

AGREEMENT:

By signing the space application incorporating these terms by references, the exhibitor agrees to abide by these rules and regulations, and those of the convention center, and by the decisions of DMA. This contract will become binding on both the exhibitor and the Association upon its acceptance by DMA.

These terms and conditions have been developed to allow each exhibitor equality regardless of size. Each exhibiting company should be given an equal opportunity, within reason, to present its products in the most effective manner to the target audience