



The Cloud: How We Got Here and How It Will Drive Business Innovation in the Future

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Topics

- How did we get to the Cloud?
- What are the Trends for the Cloud Going Forward?
- How has Cisco Aligned with these trends?



Cost

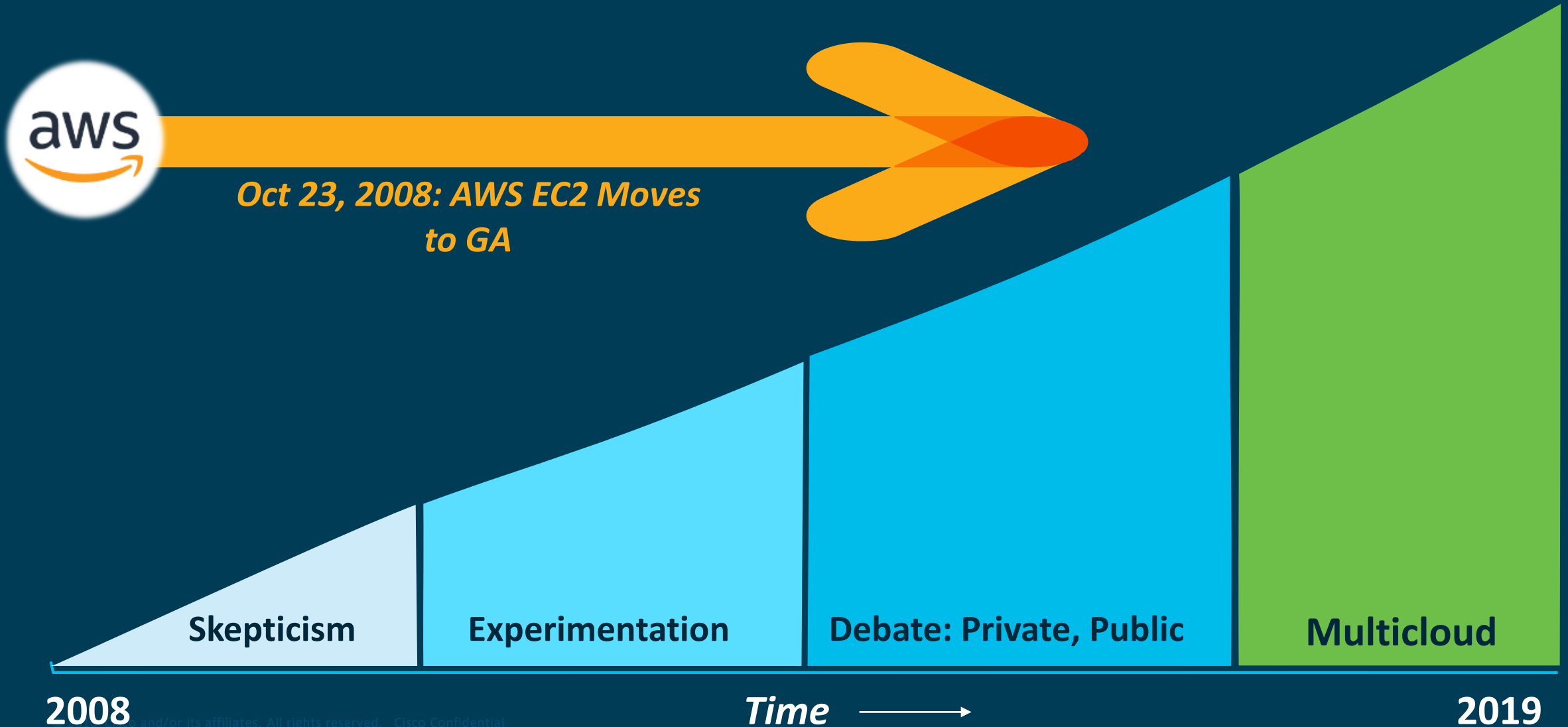


Speed



Innovation

A Decade of Transition in the Cloud



It's a multicloud world



evaluating or using
public cloud



taken steps towards a
hybrid cloud strategy



plan to use
multiple clouds

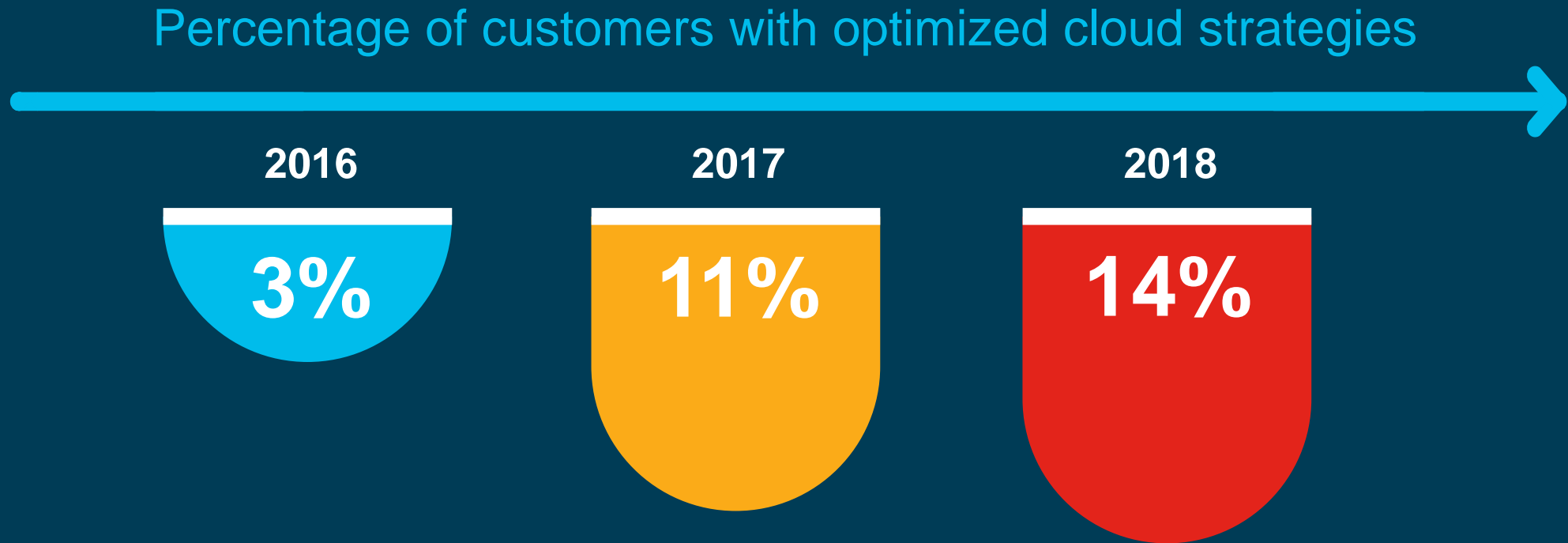
Among cloud users

Averages: All Clouds – 4, Public Clouds – 3.2, Private Clouds - 3

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Source: IDC CloudView, May, 2018, n=5,740 worldwide respondents, unweighted

Cloud maturity is increasing but only 14% optimized



Source: IDC CloudView, 2016-2017-1018

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The reality is anything but simple



Multiple
public cloud
services



SaaS
adoption
rising



Private data
centers still
crucial



New data
protection
regulations



IoT
exploding

This expansion is driving
fundamental change
across every domain of
the expanded enterprise.

USERS

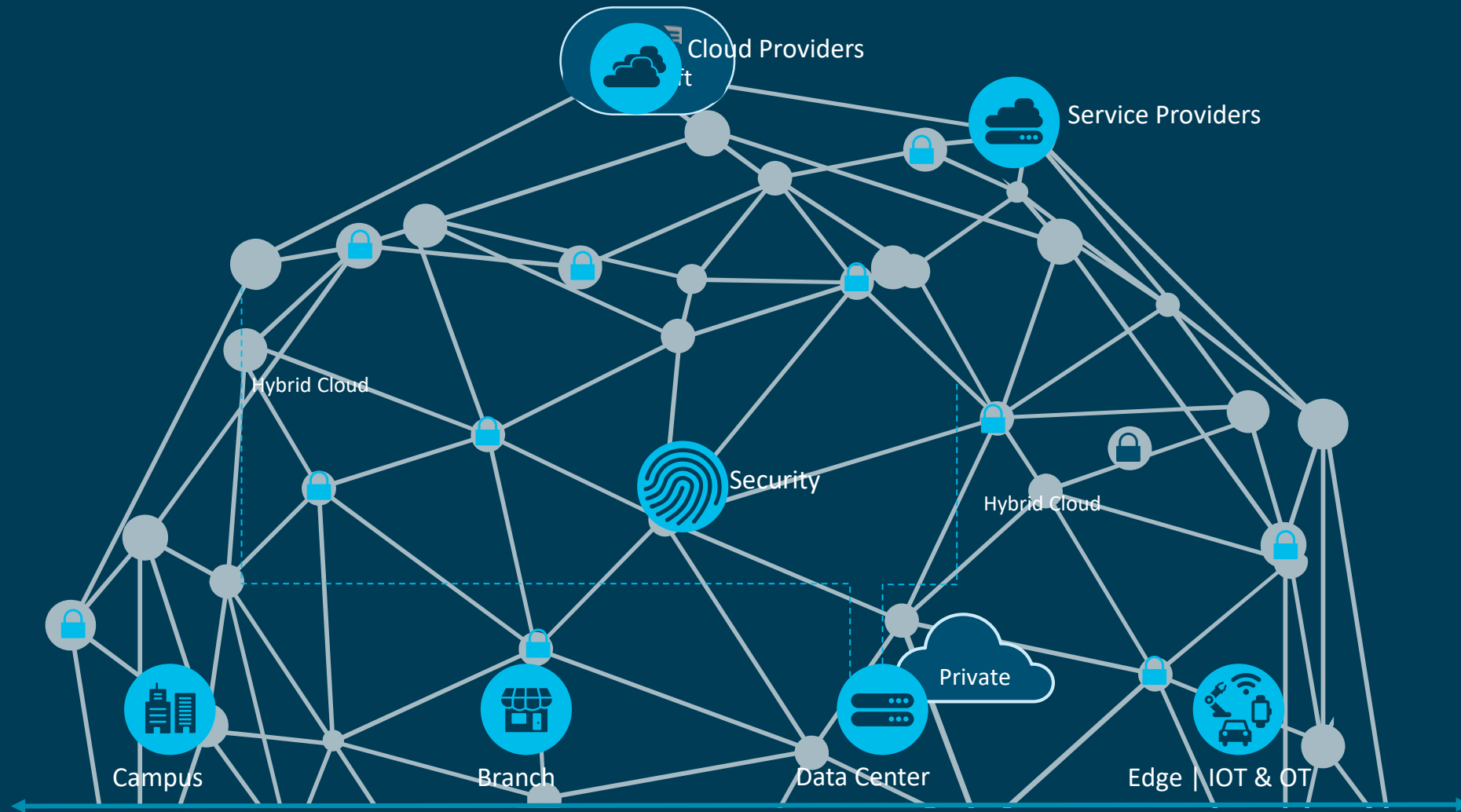
APPS

DEVICES

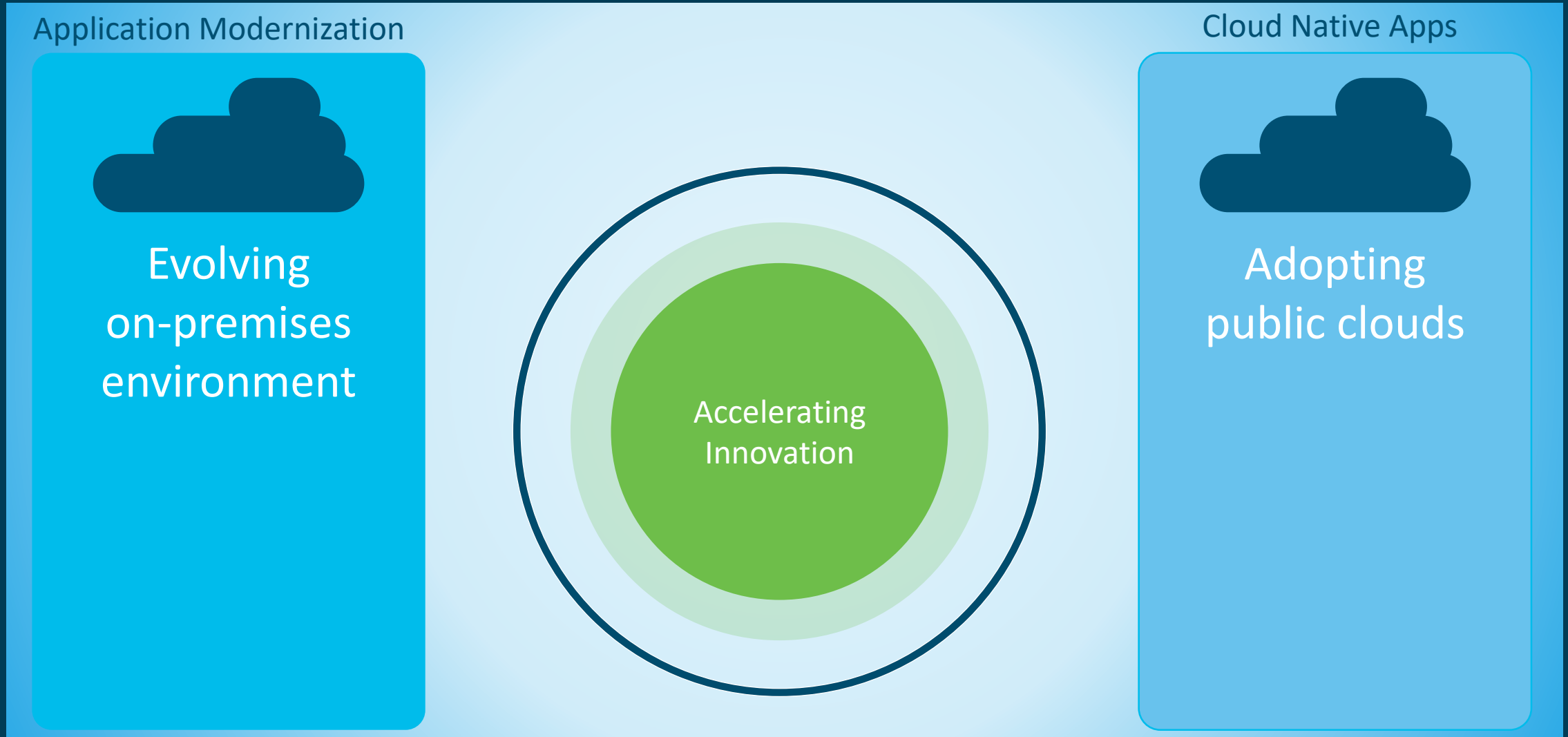
DATA



The expanded enterprise in a multcloud world



Bridging environments drives innovation & results



Optimizing the multicloud environment

Security

Data, apps, devices across on prem, colo, public & SaaS

Cost

Workload, network, storage, & services visibility across environment to optimize usage

Simplicity

Reducing the number of tools or using a single resource for multiple environments

User experience

Optimal experience for SaaS applications like O365, Google Cloud, & Salesforce.com

Compliance

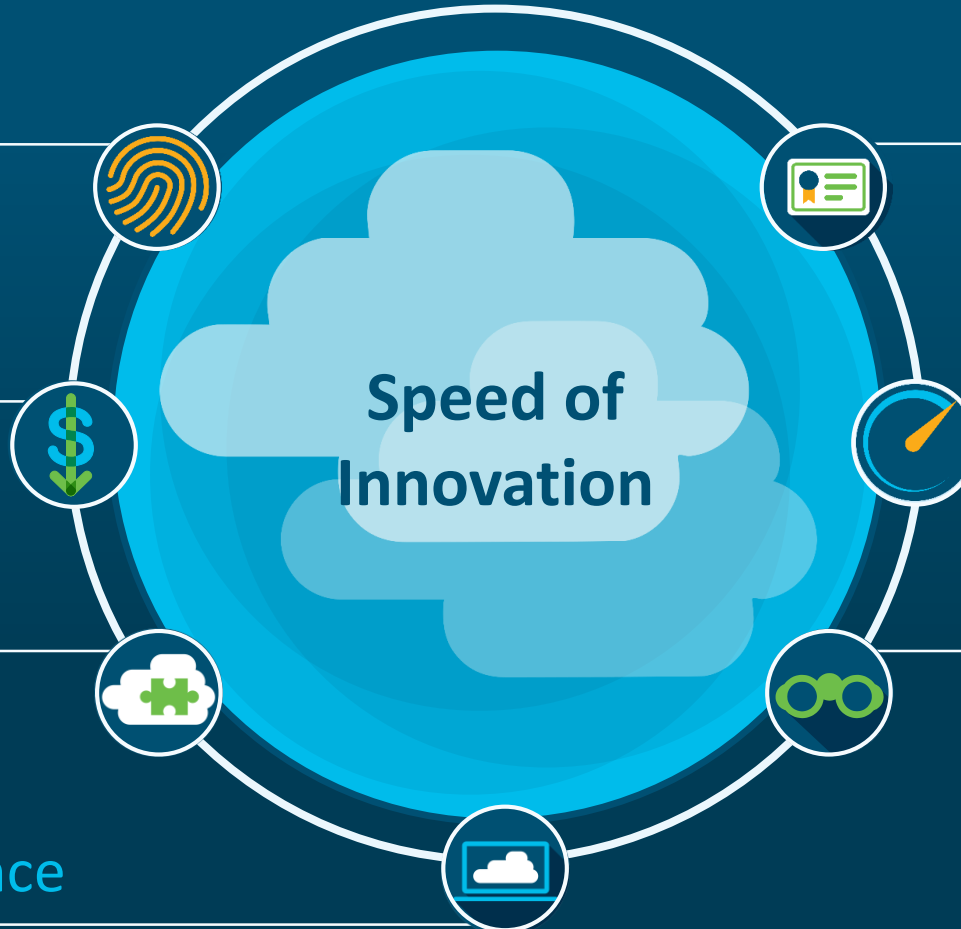
Applying policy across the full breadth of the multicloud environment.

Performance

Network performance, traffic optimization, app development/deployment

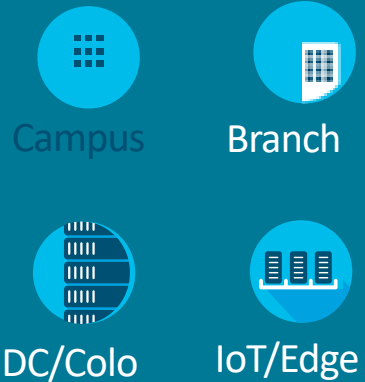
Visibility

Insights into security and application performance across multiple public and private clouds



Accelerate Innovation

On-premises
environment



**Need to
work as one**



Public clouds
& SaaS



Where do we go with the Cloud ?

Blurring Between
Datacenter and Cloud

Re-Think Application
Migration to the Cloud

New Applications
Technologies go
Mainstream

Data Transparency



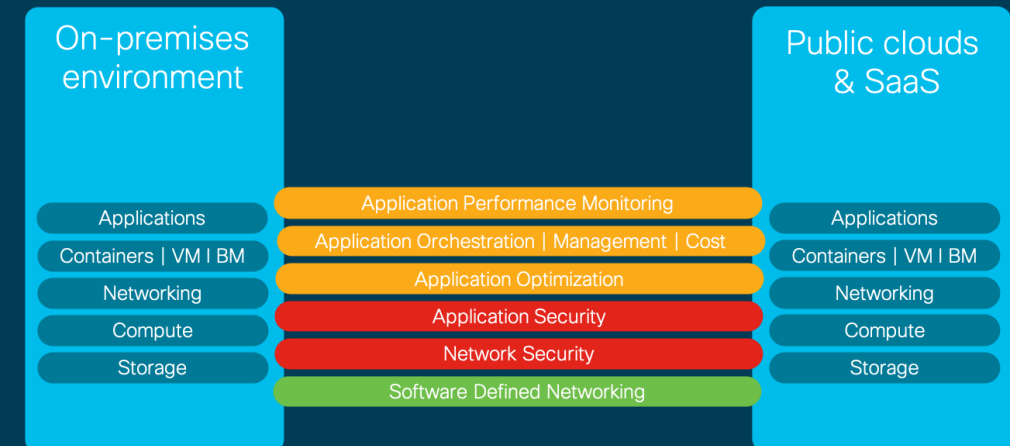
The Cloud Moves
to the Datacenter

Blurring Between Datacenter and Cloud

Blurring Between
Datacenter and Cloud



- No Longer Silo'd
 - Optimize Cost, Performance, Access to Services, 'Stretched' Configurations
 - Support Hybrid Use Cases e.g. HA/DR, CICD
- Functionality that Spans Environments
 - Management, Security, Analytics
- Policy-based Governance
 - e.g Access, Placement, Scaling



New Applications Technologies go Mainstream

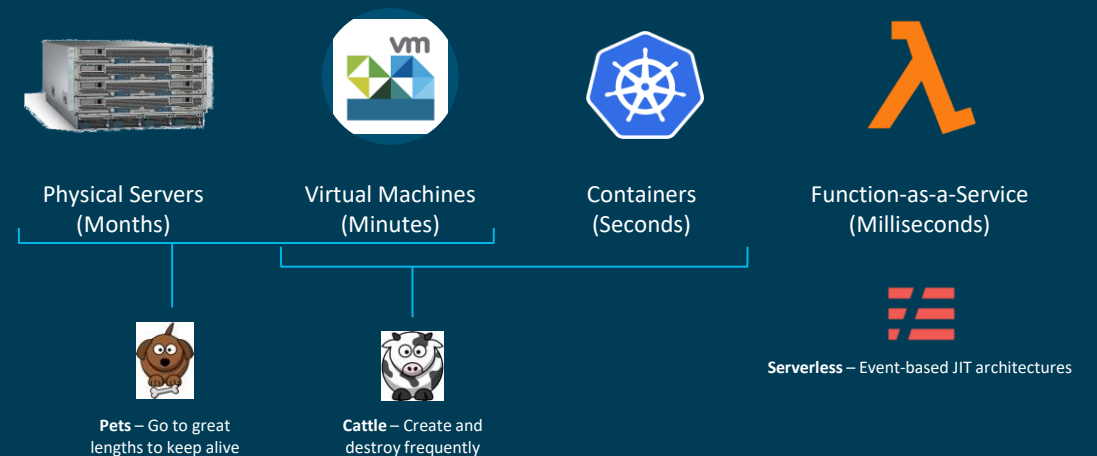
- Kubernetes Graduates from Developer-Heavy to Production

- Must Support ITOps and SecOps - Work with Non-Containerized Dependencies

- Application Technologies Continue Abstraction from Infrastructure

- Virtualization to Microservices to Serverless...

New Applications
Technologies go
Mainstream



The Cloud Moves to the Datacenter

- Realization that Some Applications Belong in the Datacenter – Some Repatriated

- Security
- Data Gravity
- Regulatory Compliance
- Price - Performance
- Latency...

- Cloud Providers Capitalize

- AWS OutPosts
- Google Anthos
- AzureStack
- Self-Hosted and Managed Service



The Cloud Moves
to the Datacenter



Re-Think Application Migration to the Cloud



Re-Think Application
Migration to the Cloud

- Applications and the Early Cloud
 - Refactor
 - Lift and Shift
 - New Applications
- Today – Right Placement
 - Business Criteria – Not IT Constraints
- New Technologies Support Extending Legacy with Cloud Services
 - Service Mesh



kubernetes

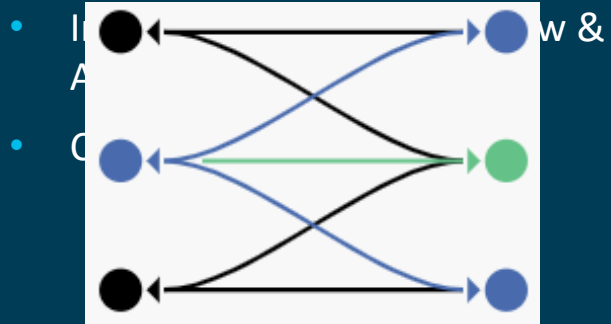


ISTIO

Service Mesh



Connect

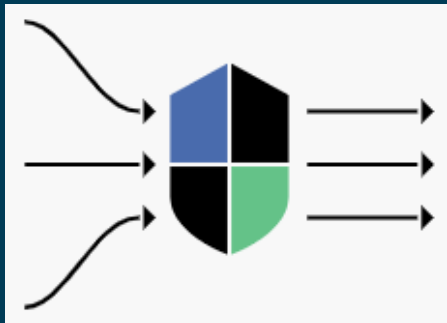


Secure



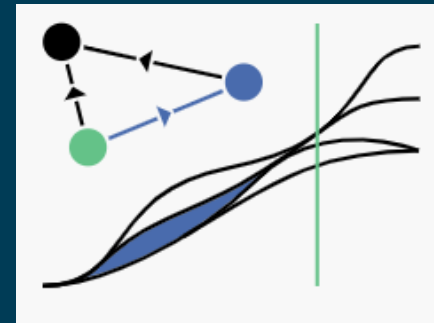
- Automatically secure services through managed automation
- Encrypted communication between services

Control



- Apply & enforce policy
- Fair resource distribution (among consumers)

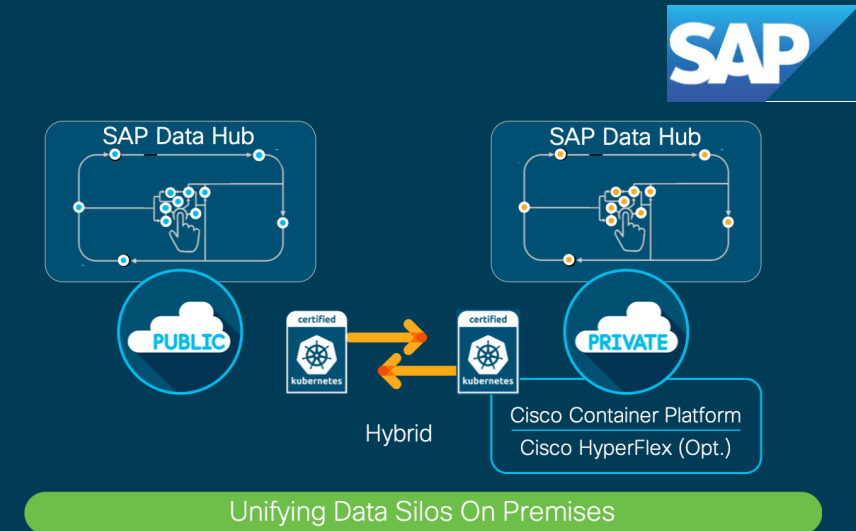
Observe



- See what's happening via rich automatic tracing, monitoring and logging of all services

Data Transparency

- Good Deal of New Technologies Focus on Advancements in Applications
- Second Issue is Data
 - Distributed Pools/Lakes
 - Hard/Expensive to Move to the Cloud – Data Gravity, Security, Compliance, Latency etc.
- New Solutions Enable Distributed Applications to Access Distributed Data



Expanding
into the cloud is
changing everything



Cloud is driving our **growth**



Our multicloud vision



Enable Customers to Securely Deploy
and Manage Existing and New
Applications Across One to Many
Datacenters and Clouds

Example multicloud use cases

Deploy & Manage
Applications on the Cloud
Private, Public, Hybrid, Multicloud

Cloud Governance

IT as a Service

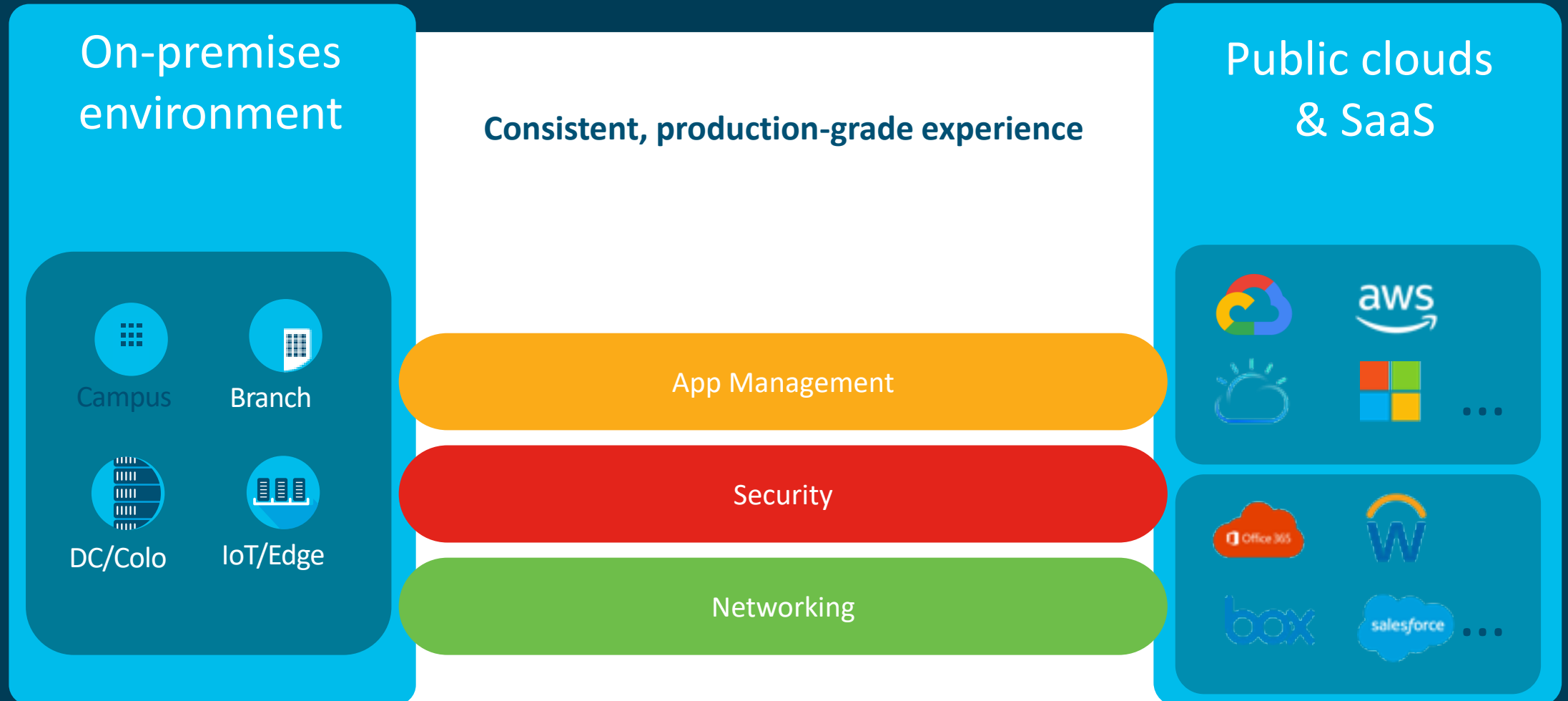
Cloud-based HA/DR

Develop Applications on/with
the Cloud (DevOps)

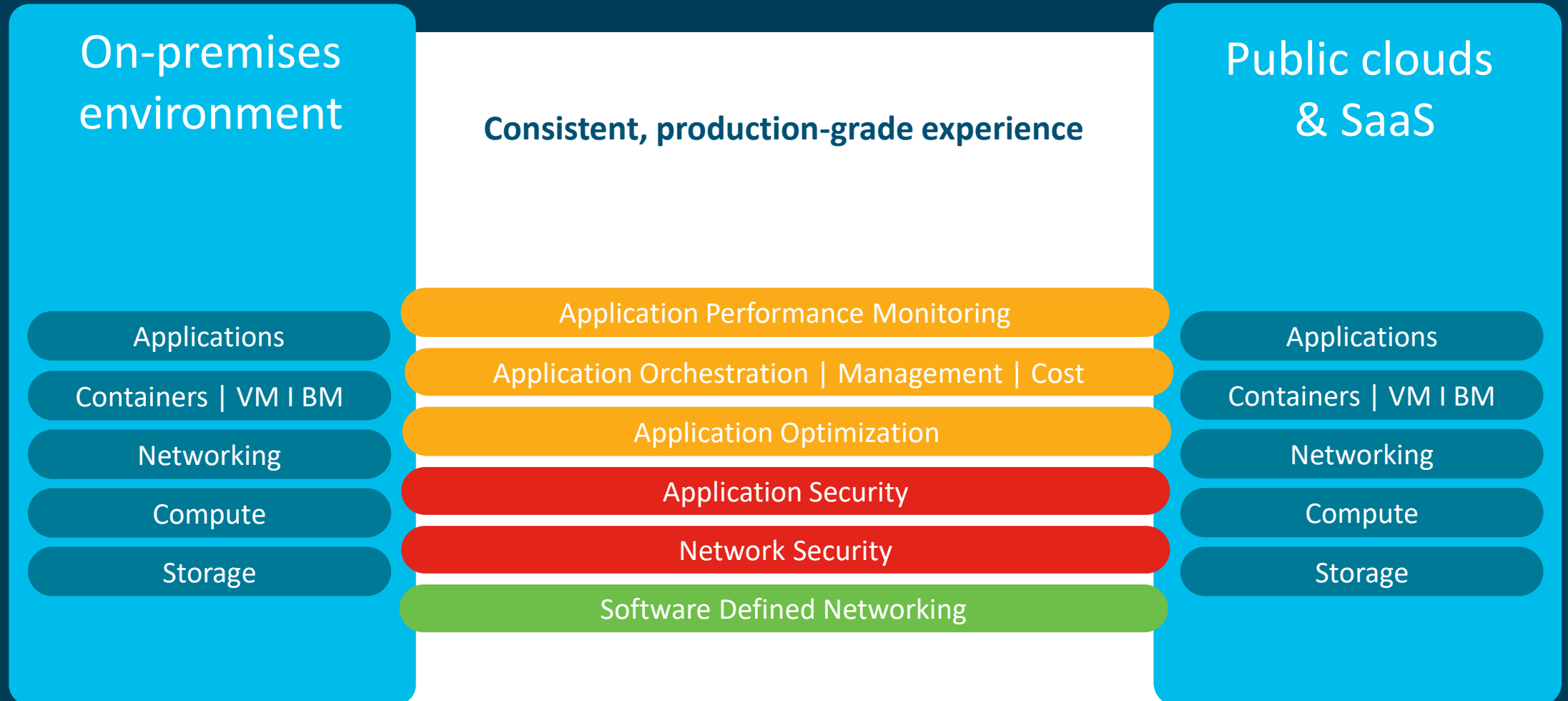
Secure Multicloud
Networking

Consistent Network Policy

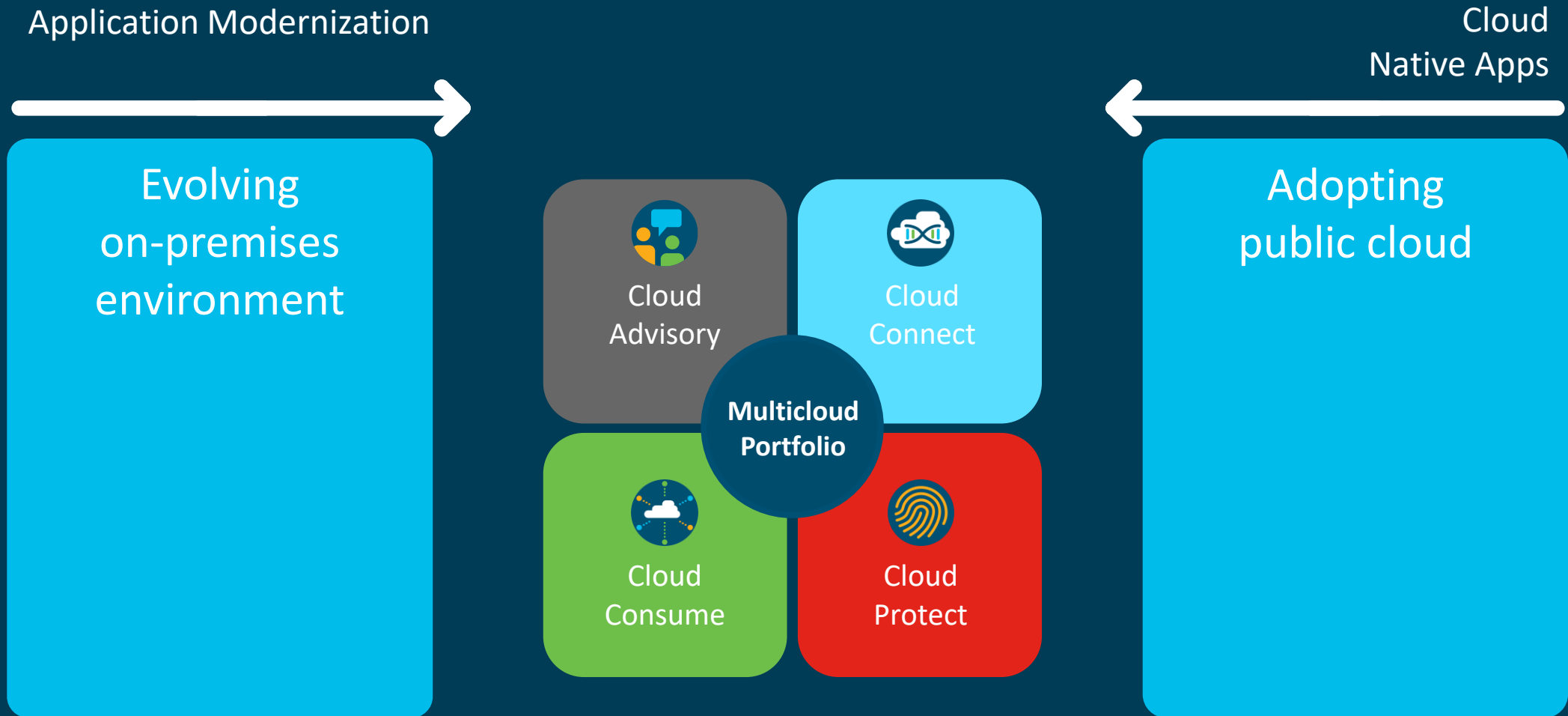
Cisco multicloud approach



Multicloud capabilities



Cisco Multicloud Portfolio



Start with the essential solutions and services

Cisco Multicloud Portfolio



Cloud Advisory

Advisory Services

- Cloud Migration
- Cloud Connect
- Cloud Protect
- Cloud Consume

(Delivered by AS/Cisco Partners)



Cloud Connect

- CSR 1000v
- vEdge + Umbrella*
- Meraki vMX



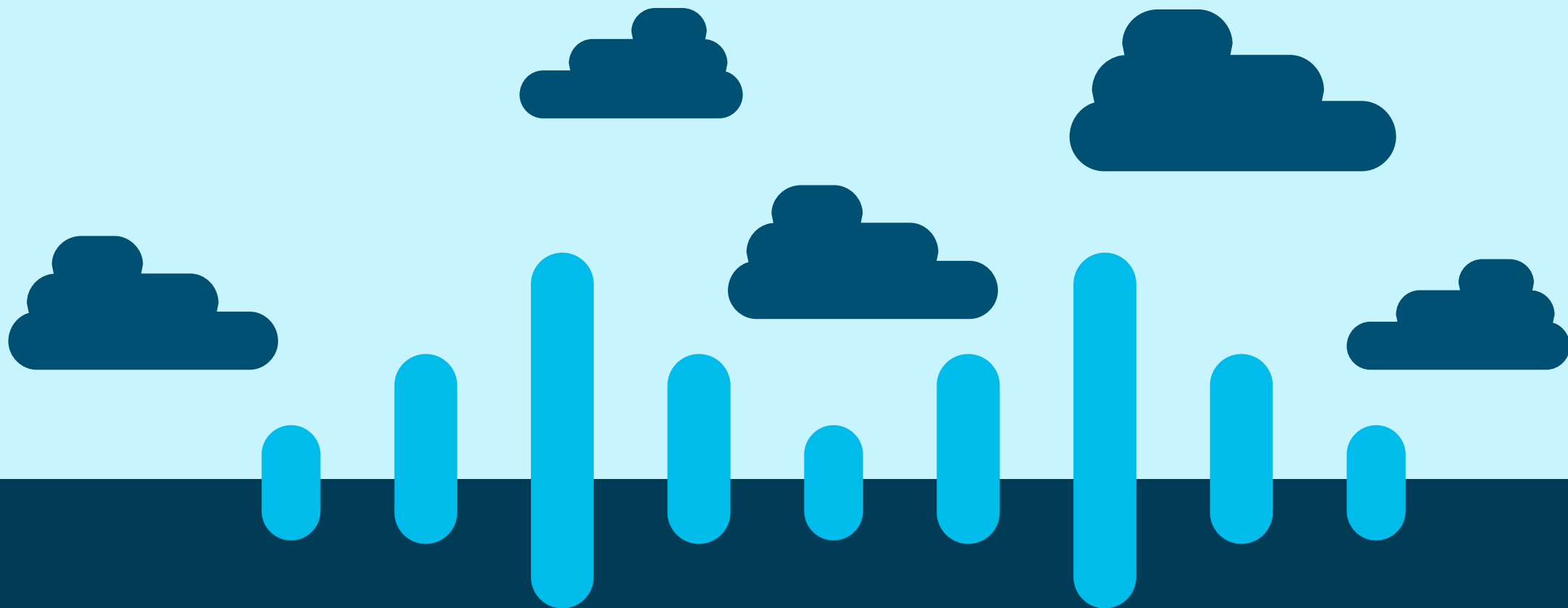
Cloud Protect

- Umbrella
- AMP for Endpoints
- Meraki Systems Manager
- Cloudlock
- Tetration SaaS
- Stealthwatch Cloud

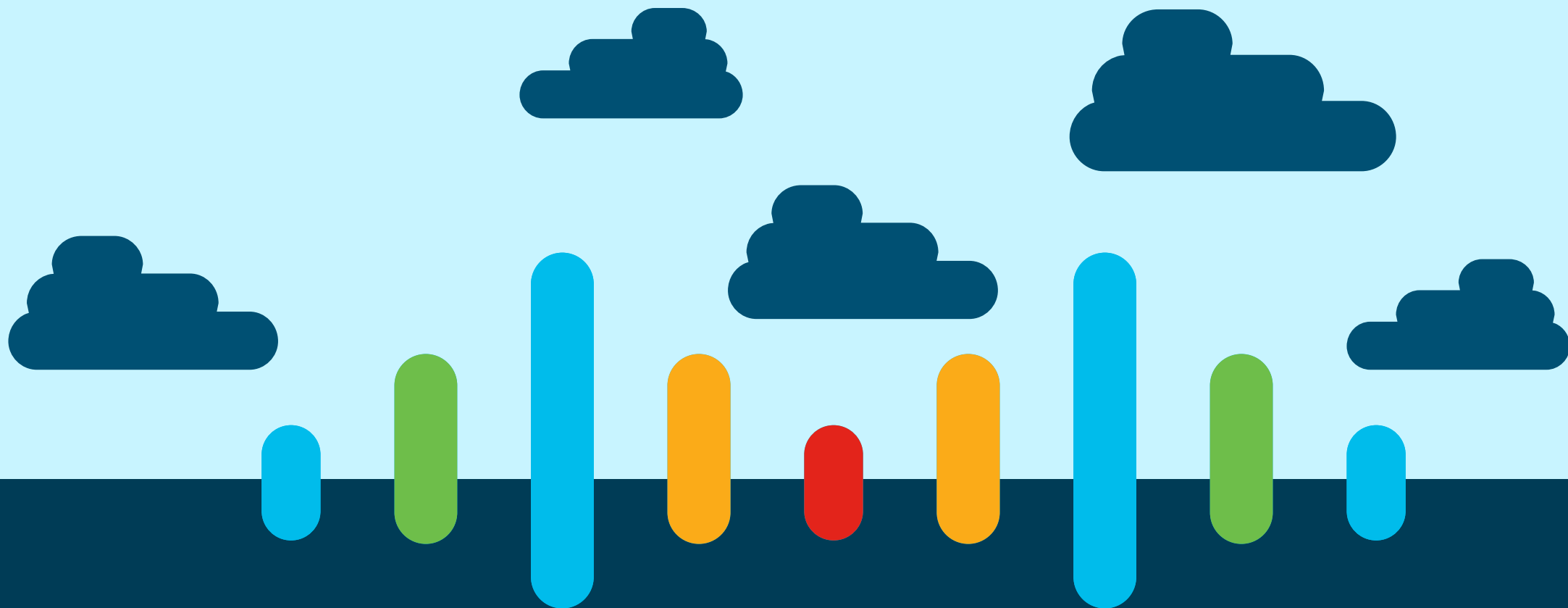


Cloud Consume

- CloudCenter
- AppDynamics
- Container Platform



From expanding into the cloud to unleashing it's full potential...



there's a **bridge**

Thank You...

