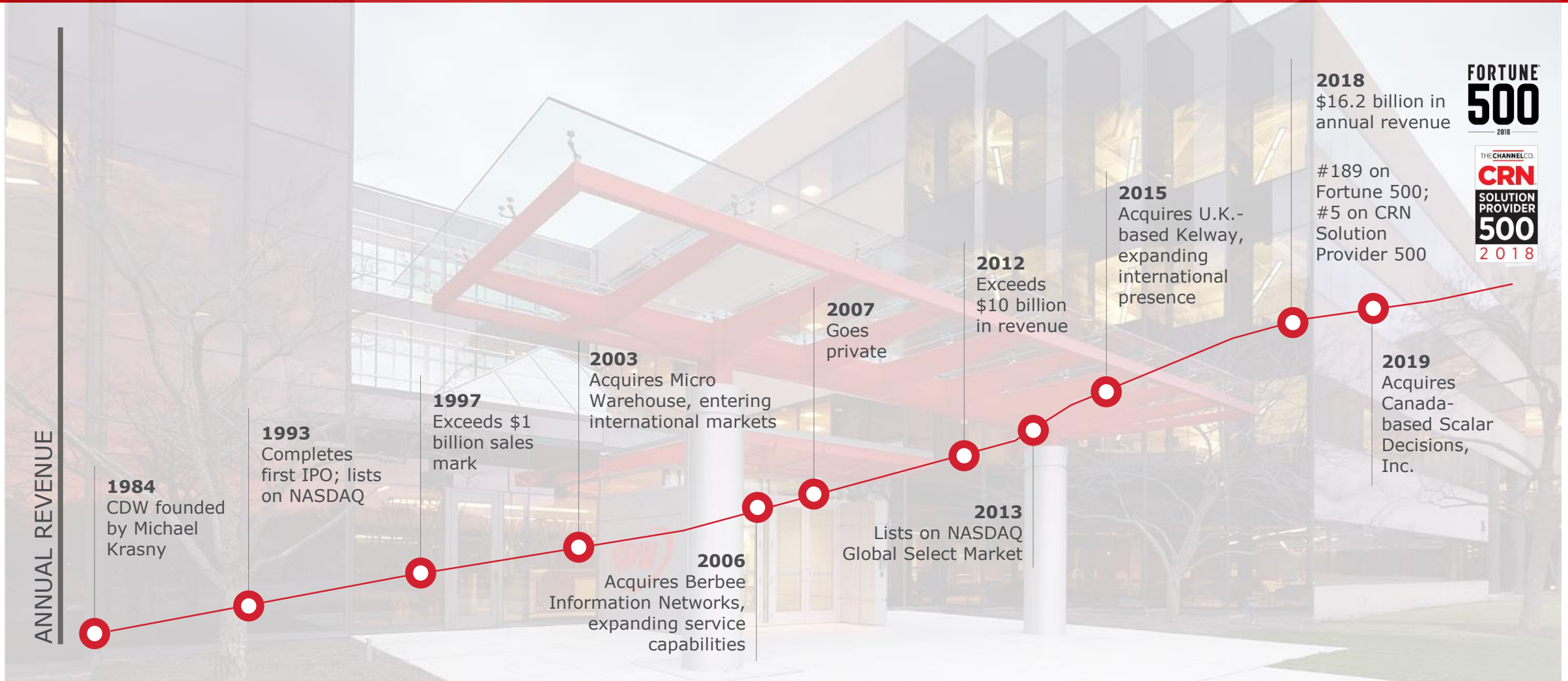




Ben Weiss

VP, Verticals, CDW

EVOLUTION OF CDW: CONSISTENTLY STRONG FINANCIAL PERFORMANCE, STRATEGY AND DEDICATION



CIO PRIORITIES / SERVICES PRIORITIES 2019



SECURE BY DESIGN

SECURITY IS A BOARD-LEVEL CONVERSATION
"SUPPORT US IN MANAGING THIS RISK"

MANAGING
RISK



CLOUD-FIRST & DIGITAL TRANSFORMATION

CLOUD-LIKE CHARACTERISTICS FROM ALL TECHNOLOGIES
"WHY CAN'T EVERYTHING FUNCTION LIKE A CLOUD SERVICE?"

PREPARE FOR
THE FUTURE



APPLICATIONS & ACCESS

INTEGRATING APPLICATIONS AND PROVIDING UNIVERSAL ACCESS
"INTEGRATE AND MANAGE MY APPLICATIONS AND DRIVE USER ADOPTION"

CHANGE THE
WAY USERS
WORK



CDW SERVICES PRIORITIES



TALENT

CLEAR ACCOUNTABILITY
DIVERSE EXPERTISE
COMMUNICATIONS
RELEVANT SKILLS



ALIGNMENT

WITH YOU
TO CUSTOMERS
WITH PARTNERS
TOGETHER, INTERNALLY



PORTFOLIO

INTEGRATION
X-AS-A-SERVICE
INVEST & DIVEST
COMMUNICATING

