



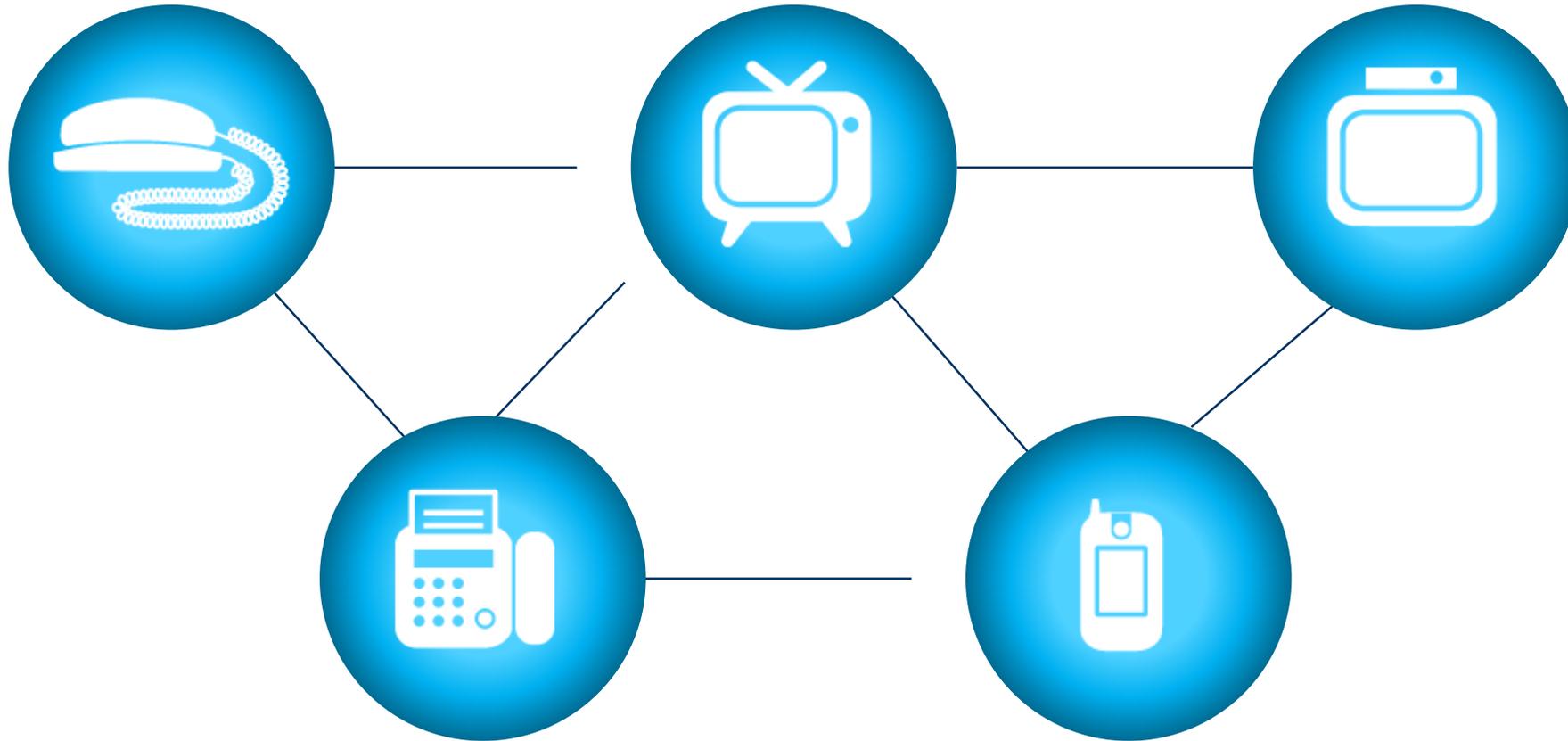
## Network Convergence – A Network of Networks

FTTH APAC Conference – April 26<sup>th</sup>, 2017

**Wes Oxlee**

Director CCS Business Development

# Just a few short years ago...



We are moving toward a converged world.



More subscribers and devices to connect, as fiber expands into the access to supply more bandwidth.

## WIRELINE BROADBAND

**500**

**service providers**

plan to launch FTTH services in North America by 2020 <sup>1</sup>

**30M**

**new subscribers**

to be connected by broadband in Asia-Pacific 2016-17 <sup>2</sup>

## WIRELESS BROADBAND

**150M**

**5G subscribers**

by 2021 <sup>3</sup>

**2.5M**

**LTE small cells**

to be deployed from 2016 to 2020 <sup>4</sup>

The demand for fiber connectivity is unprecedented

## MORE BANDWIDTH

**8X**

**mobile data traffic growth**

from 2015 to 2020 <sup>5</sup>

**330M**

**4K UHD TVs**

sold by 2019 <sup>6</sup>

## INTERNET OF THINGS

**3.1B**

**M2M connections**

by 2020 <sup>5</sup>

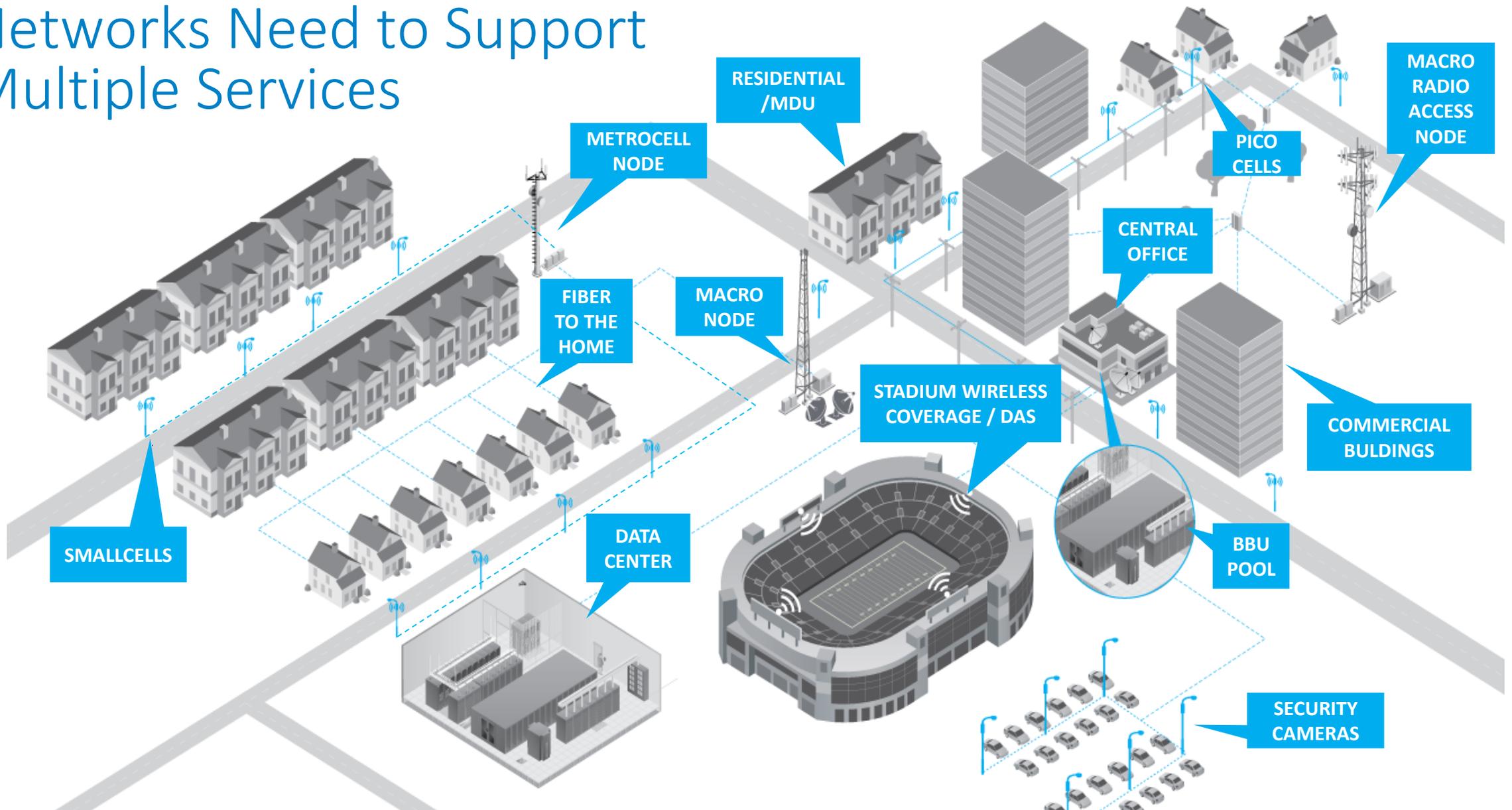
**601M**

**connected wearables**

by 2020 <sup>5</sup>

1. FTTH Council Americas 2. FTTH Council APAC/Ovum 3. Ericsson Mobility Report 2/16 4. ABI Research 5. Cisco VNI Mobile, 2016 6. Parks Associates: Connected CE 10/15

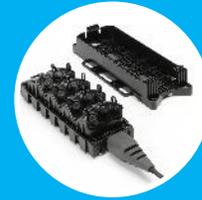
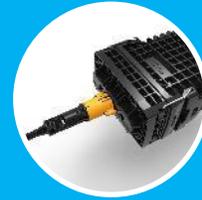
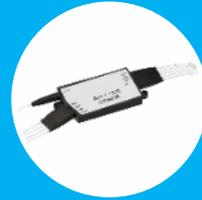
# Networks Need to Support Multiple Services



## Priorities

- Speed of Deployment
- Network Capacity
- Multi-Service

# The Evolution of the Wireline Network



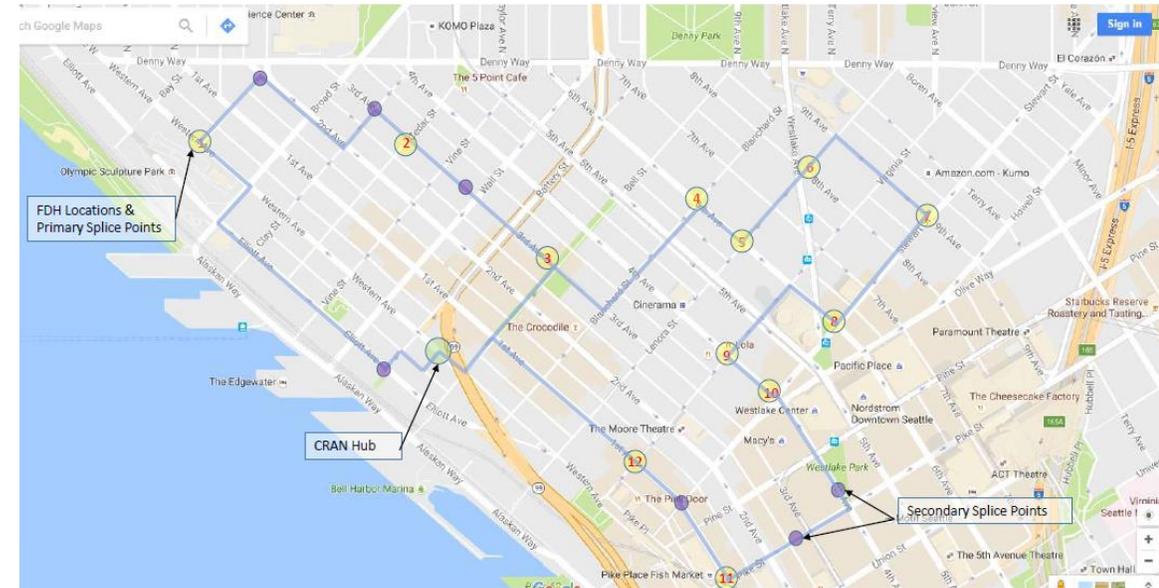
## Needs

- Simplicity
- Efficiency
- Flexibility
- Easy Installation



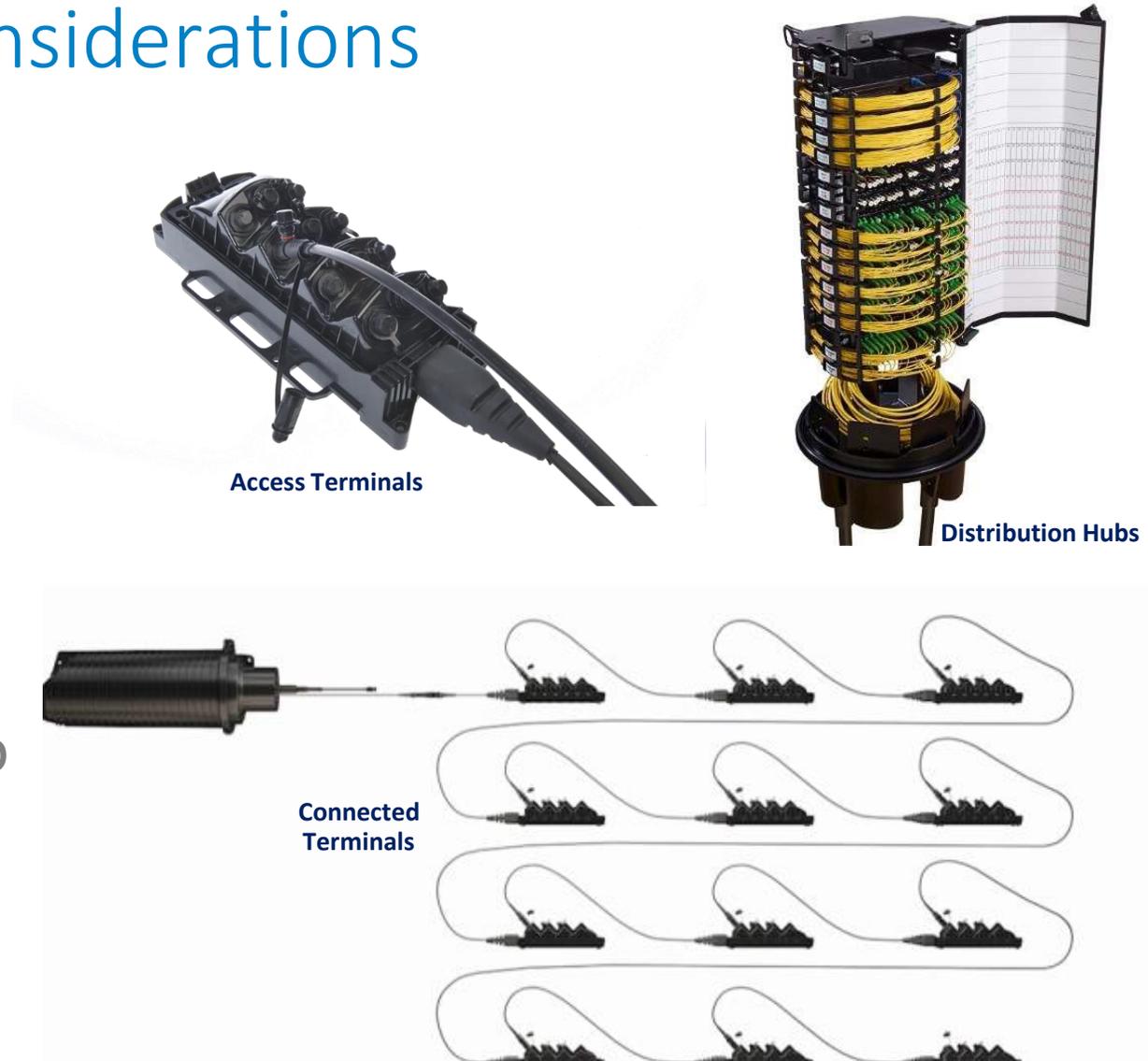
## OSP Cable Network Design Considerations

- OSP fiber cable should be sized to the maximum number of fibers possible
- Cable routes need to consider business customers and wireless networks access, not just FTTH
- Cable installation practices need to meet municipal and geographical requirements while providing most flexible access point



## OSP Access Network Design Considerations

- Access solutions need to be flexible to accommodate Direct Connect, FTTH Drops and DWDM's for Wireless
- Modular plug & play solutions allow flexible deployment options within a common architecture
- Consider hardened fiber connectors to enable faster and more cost effective service turn-up



The dilemma, megatrends driving fiber  
cell densification

**5G**

**Fixed  
Wireless**

**FTTH**

**Do  
More**

**Reduce  
Costs**

Reduce  
Operating  
Expenses

**Maximize  
ROI**

Smaller  
Revenue for  
Existing  
Services

Reduce  
Capital  
Spend

**Speed  
Deployment**

NEW Revenue  
Opportunities

4K video  
C-RAN

IoT

virtual reality

Powering

FTTx

## What To Do?

### Evaluate Network Architectures that Speed Deployment and Add Flexibility

- ① Evaluate Different Splitting Architectures to Reduce Costs / Free Up Fiber
- ② Hardened Connectivity to Speed Deployment and add points of flexibility
- ③ Points Of Flexibility to allow for New / Reconfiguration of services
- ④ Evaluate Emerging Technology (Power, Path Redundancy, Maintenance Challenges)

## ① Evaluate Different Splitting Architectures to Reduce Costs / Free Up Fiber

Why?

- Reduces fiber required for FTTH / Free up fiber for other applications
- Allows for building a network to an expected “Take Rate”

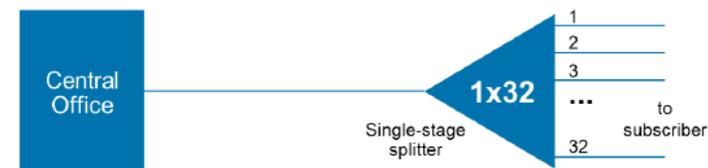
Challenges to Consider:

- Increased OLT costs
- Challenges with IT provisioning systems

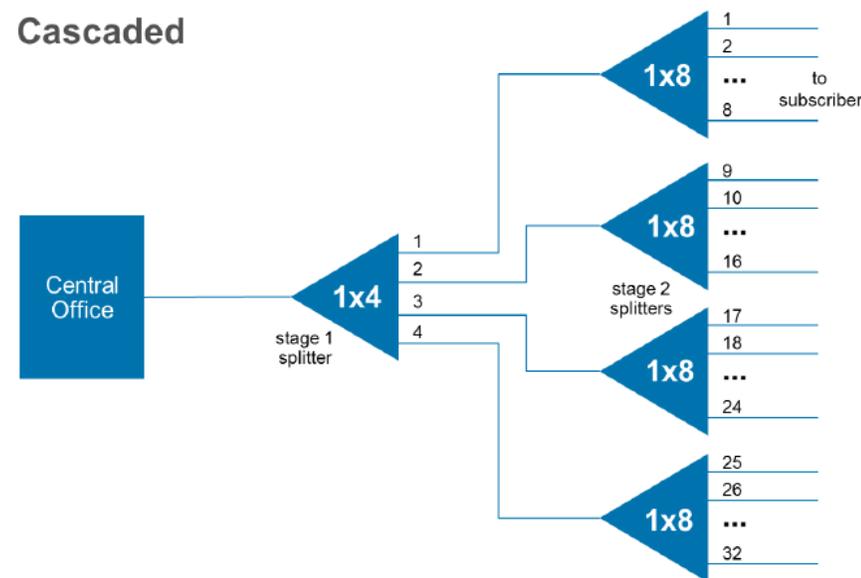
Methods:

- Cascaded split at FDH and Terminals
- Distributed splits at Terminals
- Tap Splits
- Connectorise Splitters and Fiber to Maintain Flexibility for Upgrades

**Centralized**



**Cascaded**



# ② Hardened Connectivity to Speed Deployment and Add Points of Flexibility

## Why?

- Hardened Connectors replace splices reducing total installed cost
- Points of flexibility for reconfiguration of networks

## Challenges:

- SKU / over-length Management
- Cleanliness / Craft interaction

## Types:

- Single Fiber
- Multi-Fiber



# ③ Points Of Flexibility to Allow for New / Reconfiguration of Services

### Why?

- Gives quick access for turn-up of **new applications**
- Allows for reconfiguration
- Reduces future splicing costs

### Challenges:

- Documentation and Management

### How:

- Keep Points of Flexibility (like traditional FDH's) with more functionality
- Can be hidden as access is not as common



# ④ Evaluate Emerging Technology (Power, Path Redundancy, Maintenance Challenges)

The Industry needs to keep innovating to continue to solve the next generation of problems presented by the trends.

## Power

- Small Cells
- Wi-Fi
- Fixed Wireless Drops
- Cameras
- IOT

## Protection

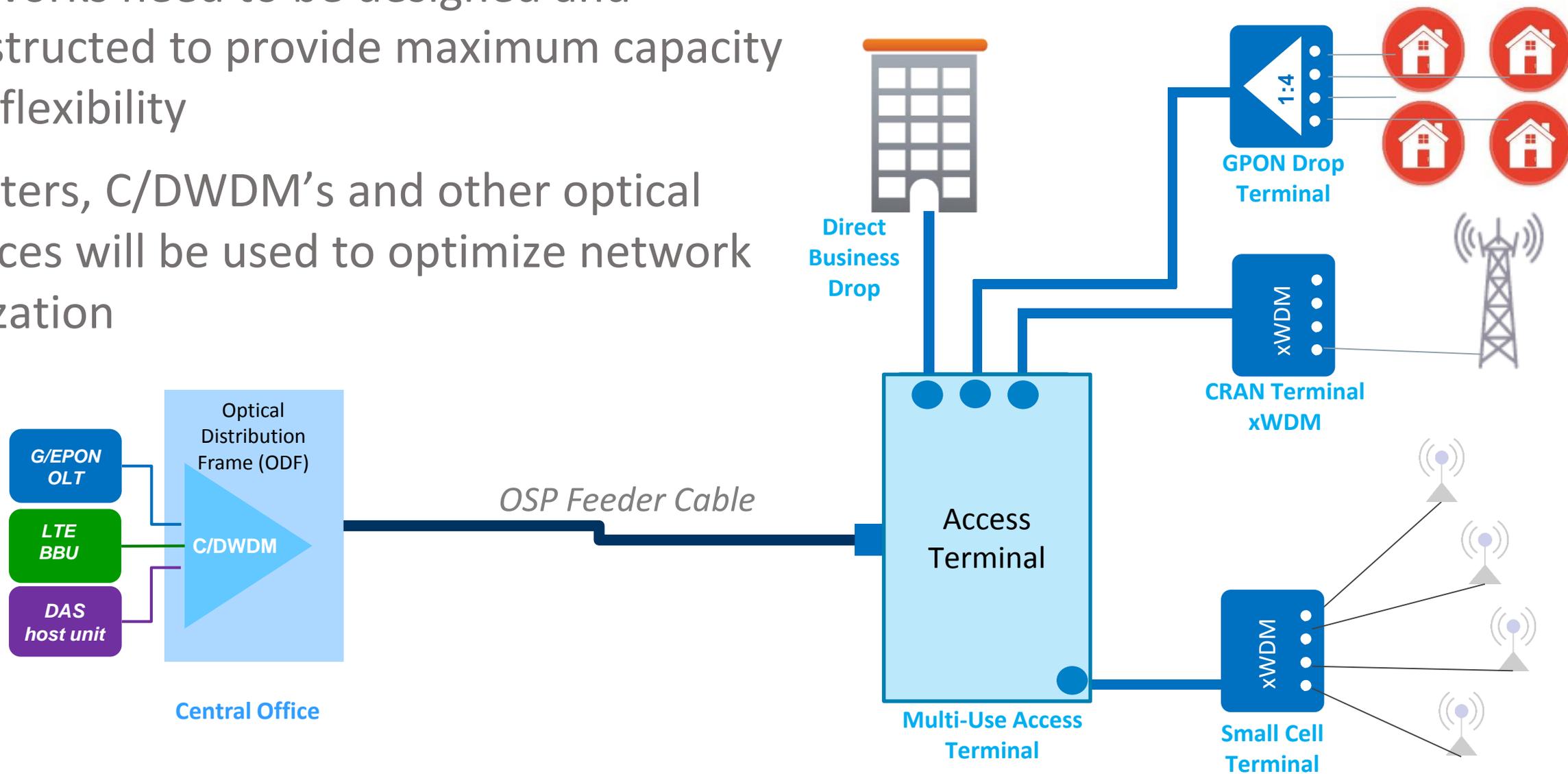
- 5G reliability
- Cell Backhaul
- High Cap/ Lifeline Services
- Move from Luxury to Necessity

## Fiber Ease of Use

- Fiber going more places
- Inexperienced Technicians
- Home Owners

# CONVERGED NETWORK ARCHITECTURE OVERVIEW

- Networks need to be designed and constructed to provide maximum capacity and flexibility
- Splitters, C/DWDM's and other optical devices will be used to optimize network utilization



# Key Takeaways for Network Convergence



## Convergence

Utilization of the network to address multiple market segments, adding additional revenue streams and de-risking the business case



## The future is here

Demand for bandwidth and IOT will drive Metrocell densification deployments



## Flexible

Network operators need to be able to support multiple network applications on a single network



## Network friendly

Network architecture and product selections need to focus on providing the Density, Accessibility and Flexibility needed for the future

# COMMSCOPE®

*How can we help you?*

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